

Off Road Vehicle Instructor



CAREER COACHING
TO MAKE YOUR MARK

“My situation was one of confusion really, although I didn’t realise the extent of it until I started talking with you. I didn’t know what I wanted to do, but I knew I was hungry to get out and do something.

We had a good long talk on the phone first to get a feel for where I was at, and to get the gist of what I wanted from our working together. Then at your suggestion, I wrote down a long list of achievements and experiences. This was something I would never have ordinarily done. It was useful to recollect them and it sparked new ideas.

There were lots of phone calls in-between the exercises. It was good to talk to someone away from family. Someone who was prepared to give me a bit of direction, a kind of therapy in a way. The process made me realise what I really wanted to get out of my working life and the things that I definitely didn’t want to do.

I did have an idea about having an Off Road 4x4 business in the future, training people and product sales. A lot of people don’t think you can make a career out of your hobby but I knew what my interests were and we were able to look at them from a different angle and realise that I could actually make a career out of them. You said ‘yes you can, let’s test it out and work towards it’.

We agreed a plan and I researched the Off Road 4x4 world and I networked. We did a complete overhaul on my CV and wrote a cover letter. I got a lot of good comments on the CV. It’s clean, easy to read, maximum 2 pages, and easy to update and tailor to different jobs. You prepped me for interviews and that gave me the confidence to go in there. Although my journey of discovery was bumpy, it was good to know that you were there. If I had any problems I rang you.

Then a time came when I approached an off road driver training company that had centres nationwide. I got an interview, but they told me to come back in a year’s time when I had got more experience. This shot me down a bit, but I went off and did anything and everything to get more experience. I knew my direction now and it became my aim to get in with these people. So, I got my instructor training, technical training and other experiences. While I was doing all this, I got an email from the company saying that they’d heard on the grapevine what I’d been up to and they were ready to get me in and get me started.

I’ve passed all their checks and tests and I’m now an Off Road 4x4 Instructor and Demonstrator for the UK’s top 4x4 manufacturer. I feel very good about it. I’ve finished the journey, it’s all come together, and it’s quite a boost to my confidence. The work is stimulating, it’s 100% what I enjoy, it’s my passion and my goal is still to have my own business some day.”

This testimony is the transcript of a ‘client review’ phone call and is used with permission.

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